Waterjet-Team
Martin Waltert: „Head of purchasing instead of ski instructor."

When in 1992 Martin Waltert received his first contract at "Maurer Affentrager Waterjet KG" at the planning and scheduling he was twenty-four years old and had just returned from a four-month-stay in Ireland.

He distinctly remembers how he sat in a Langenthal pub when a friend handed him a job advertisement: "Looking for programmer."

He was not completely happy but it wasn't the job but the co-owners wife who helped out in the office. She forbid him to use the toilet – and he remembers some other circumstances which were a little bit tiring. When Walter Maurer told him that the company was looking for another programmer he quit.

He dreamed of enjoying a free summer and of accepting a job as ski instructor in winter. But then, he received a call by Walter Maurer who had taken over the company and searched for professionals. Martin Waltert became responsible for purchasing and sales.

His comeback was the entry into a sworn unit: "We were a hard core of group of about five people working with Walter Maurer", and, one might say, who built the company.

He recalls many changes – moves, new buildings, different technologies of which one is obvious: the IT revolutionised the working procedures. "In the early days we received a sketch and worked a whole week until the sign for a restaurant or a store was finished. Today with a .dxf-file this is a matter of maybe half an hour."

In this year's 25-year jubilee it's worth looking back, for instance on the 10-year jubilee. He still laughs as he remembers the event: "Walter Maurer offered us the whole day's takings, but he thought of an 8-hour workday, we instead of a 24-hour workday and cut from midnight to midnight, invoicing included. Imagine how much we made... today, even Walter Maurer laughs at this story."

For exactly twenty years has Martin Waltert been the head of purchasing and sales. Pretty easy for him to calculate his own jubilee: length of service equal Waterjet minus five years.

WATERjet   **micro.waterjet**   **AWJ** ABRASIVE WATERJET MICROMACHINING mm

Waterjet AG | Mittelstrasse 8 | CH-4912 Aarwangen | Tel. +41 62 919 42 82 | Fax +41 62 919 42 83 | info@waterjet.ch | www.waterjet.ch